HIGHLY
MOTIVATED

MOTIVATORS
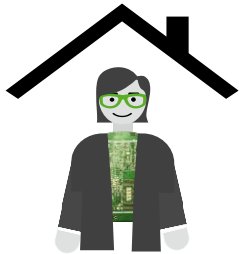
NEUTRAL

HYGIENE
FACTORS

DEMOTIVATED

INNER MOTIVATORS

Autonomy

Competence

Purpose

What motivates your team?

Pick a handful of your team members and try to place them on the demotivated - highly motivated scale.

How could you move them up?

a   What could be an idea for a solution?
b   How could you test the idea?
c   Who else should be involved?
d   How could you evaluate results from the test?
e   What could you learn?