



Welcome to the **Inside Sales** **Development Program 2021!**

Welcome!

We are very happy that you have decided to join this program, that you are committed to learn new things, and share your learnings and experiences with your colleagues.

The purpose of this program is to support you in becoming the best inside sales person you can be. Because the more competent, efficient, happy, and engaged you are at your job, the more successful you, your team, and NCAB Group will be.

You can expect that you will...

- ✓ Learn a lot from your colleagues
- ✓ Be challenged in your way of working
- ✓ Get to know new colleagues from around the world
- ✓ Develop your professional skills
- ✓ Grow individually & together
- ✓ Do, not just learn

We expect that you...

- ✓ Complete the self-studies in time
- ✓ Join the clinics (they will not be recorded to watch afterwards)
- ✓ Are present and engaged during the clinics
- ✓ Support and coach your colleagues in their development
- ✓ Have a Learning Mindset
- ✓ Inform Frida/Celine/Michael if you can't join a clinic

Your tutors



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Your learning journey

